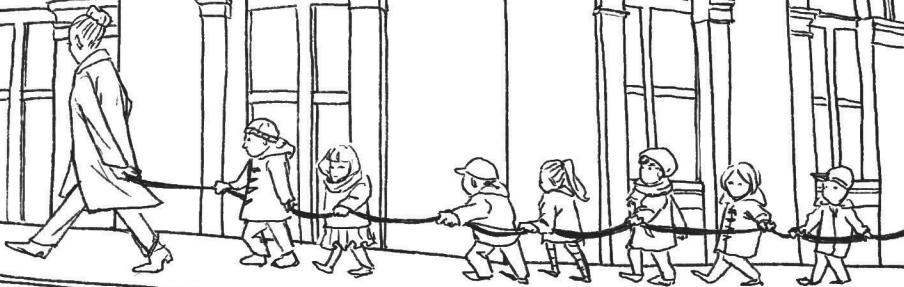




COLOR OUR LIVES

2019 EDUCATIONAL ALLIANCE ANNUAL REPORT

EDUCATIONAL ALLIANCE



THANK YOU

Dear friends,

Educational Alliance starts with community. Our work is grounded in the understanding that people are better able to thrive when they have deep and lasting connections with their neighbors. We take a community-centered approach to empowering individuals and families from the diverse Lower East Side and East Village, integrating a myriad of programs that intentionally draw people together from every point of the socio-economic spectrum and across every stage of life. Our programs build upon the inherent power of a connected community. Through services including early childhood education, arts programming, employment services, substance abuse prevention and treatment, health and wellness programs, and older adult services, we make it possible for people to achieve their dreams.

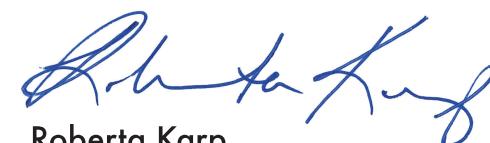
At Educational Alliance, we celebrate both big accomplishments and incremental steps, understanding that for each individual we serve, success is defined differently. Each year, 50,000 New Yorkers walk through our doors to learn, to grow, to make connections, and to take steps towards attaining their goals. In over a century serving the Lower East Side, we have seen our community change dramatically. We continually innovate to better serve our neighbors with groundbreaking programs, testing new ideas in the face of evolving challenges. This has been our approach since our founding, and it will continue to inspire us into the future.

As you flip through these pages, we invite you to engage with our story and color this book just as we aim to color our community with hope and optimism. Thank you for your generous support of that work.

Sincerely,



Alan van Capelle
President & CEO



Roberta Karp
Chairman of the Board of Trustees

We're putting whole families on track for success.

Young people in our early childhood and youth development programs learn, explore, and grow as they develop the tools they need to realize bright futures for themselves.

**100% of our College Prep students graduate high school
and attend college!**



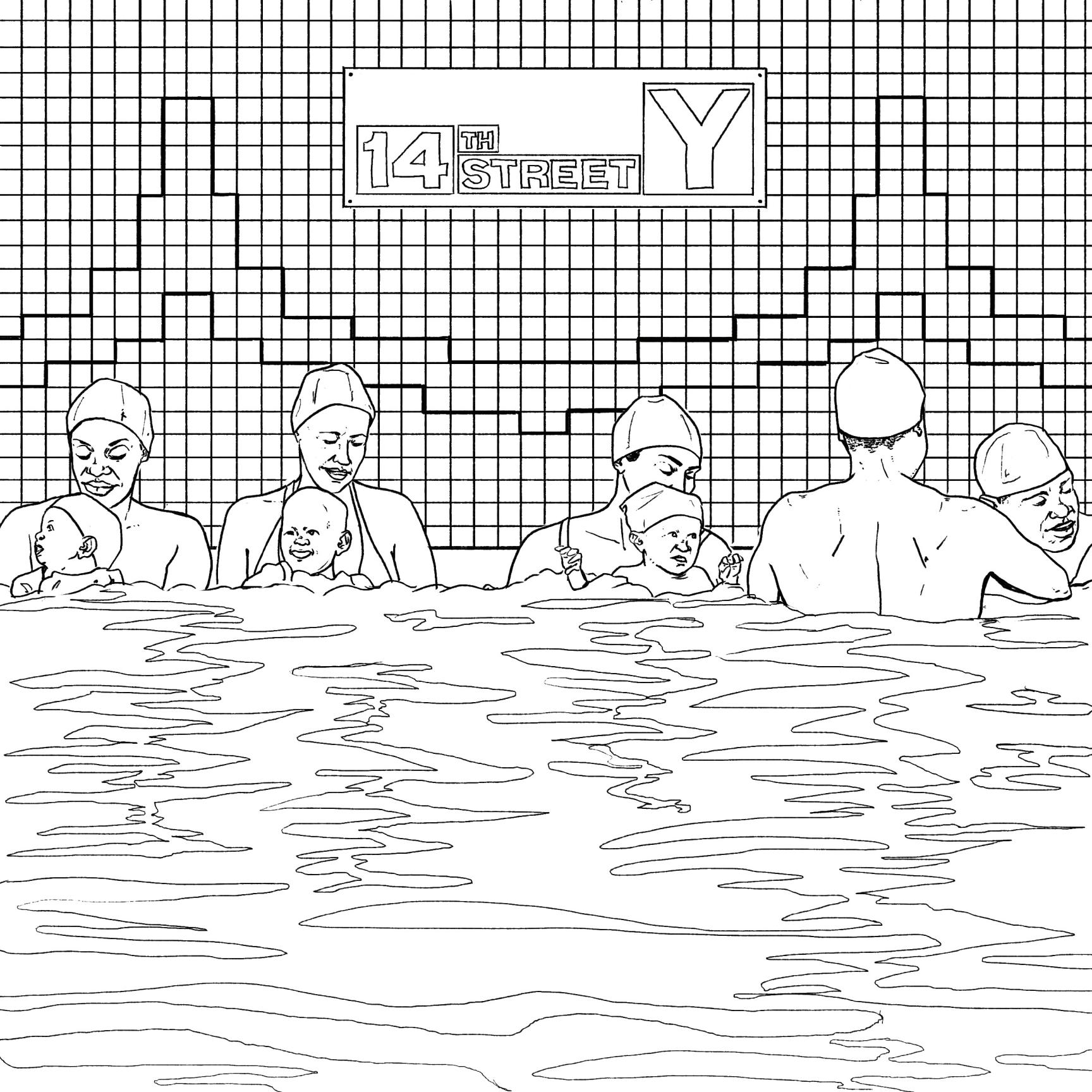
For parents, our programs provide a network of support so that they can advance in their educational and career goals while pursuing their dreams for themselves and their families.

We've helped hundreds of parents in our early childhood programs earn their higher education degrees.



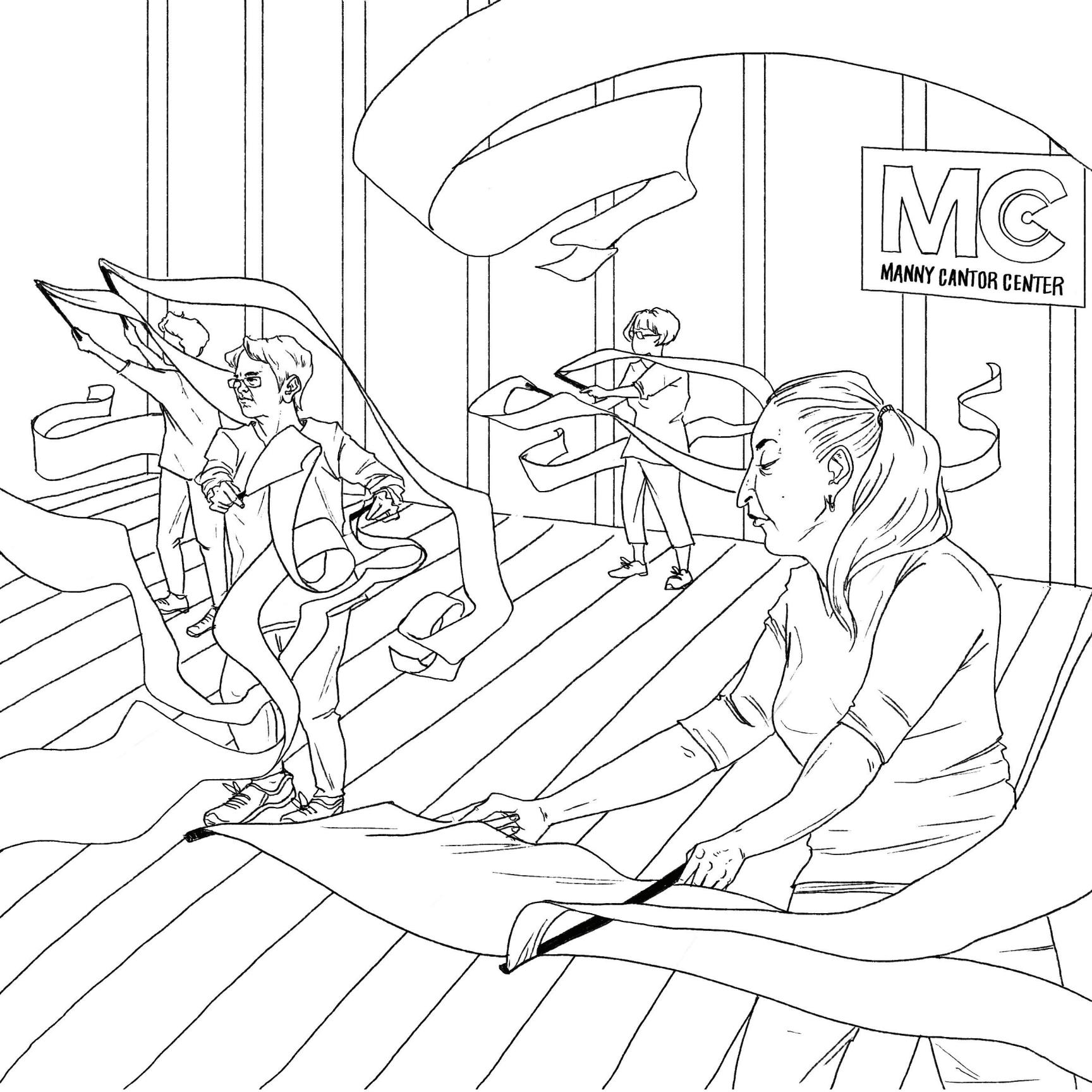
Community members and their families have a place to strengthen their muscles with physical activity and nourish their bodies with healthy food.

Every year, thousands of New Yorkers break a sweat in one of our fitness centers at the 14th Street Y and Manny Cantor Center.



Older adults stay independent, healthy, and connected in our community centers and in their homes so that aging is a journey they take as part of a community, not in isolation.

Over 5,800 older adults come to our community centers for healthy meals, fitness classes, arts activities, and companionship.



For those struggling with addiction, we provide the resources necessary to maintain sobriety, build healthy habits, reconnect with their families, and secure employment. We believe everyone in our community deserves the chance to pursue a bright future.

We offer comprehensive employment services to many of our community members in recovery.



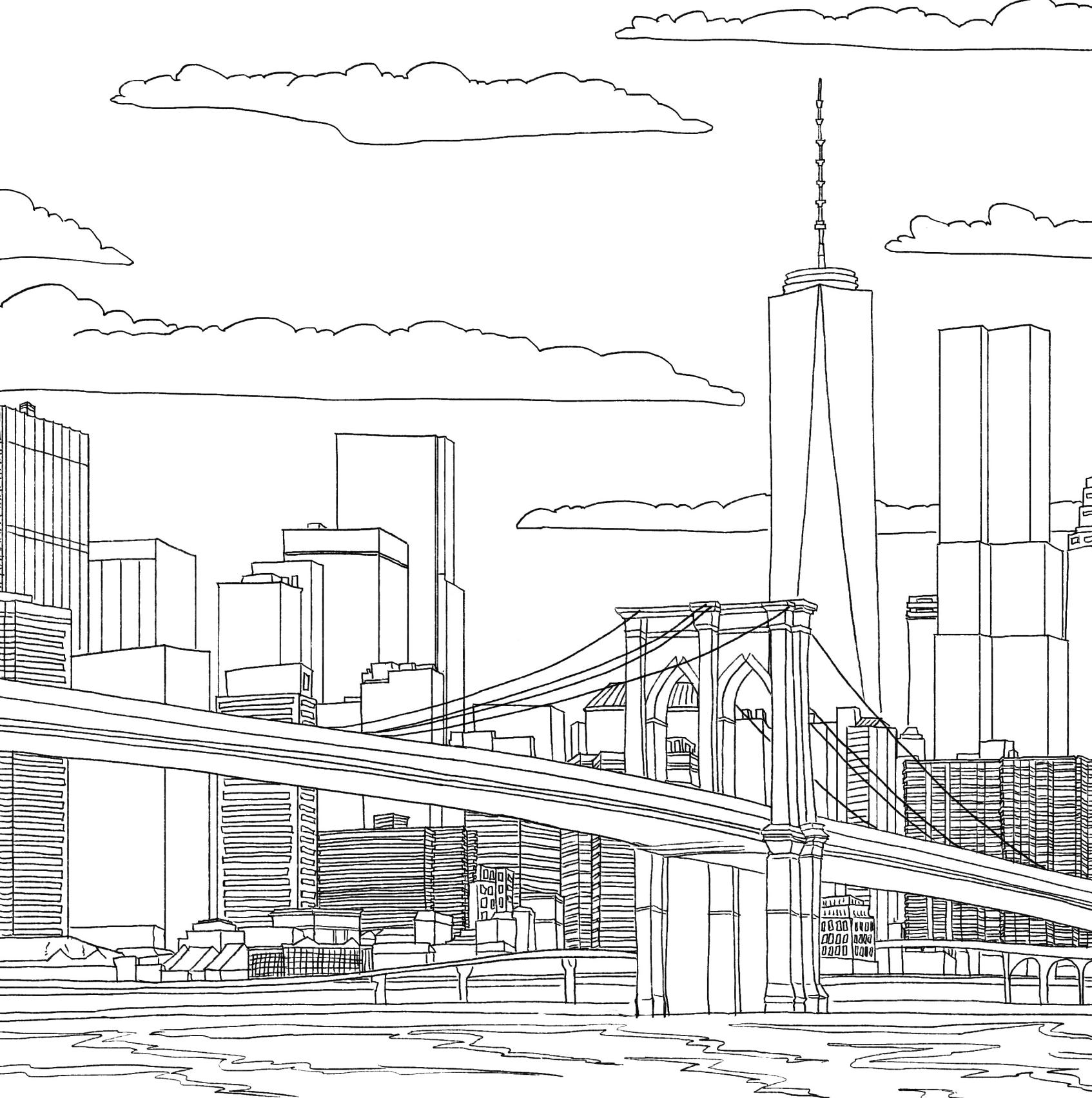
For artists—amateur and professional; young and old—we provide time, space, and inspiration to discover and develop their own creative voices and showcase their work.

This year, we premiered dozens of new works at the Theater at the 14th Street Y and mounted bold exhibitions at the Manny Cantor Center.



**At Educational Alliance, we are committed to empowering
New Yorkers to discover all that they can achieve.**

We believe each one of the 50,000 people we serve—from infants to older adults in the Lower East Side and East Village—has infinite potential. Here, we celebrate that potential and provide the foundation upon which individuals can build the bright futures they envision for themselves, for their families, and for their community.



FY19

INCOME

Fees and Grants from Government Agencies	\$21,141,654
Program Service Fees	\$16,429,853
Contributions/Foundations	\$3,520,523
UJA-Federation of New York	\$1,906,988
Annual Gala	\$1,200,962
Investment Income	\$1,107,962
Other Income	\$4,352,511

Total Public Support, Grants, and Revenue \$49,660,453

Ending Net Assets

\$61,723,172

FY19

PROGRAM EXPENSES

14th Street Y	\$13,936,326
Center for Recovery and Wellness	\$7,521,849
Manny Cantor Center	\$7,616,289
Sirovich Center and Older Adult Services	\$2,758,497
Early Childhood	\$7,975,846
Youth Services	\$3,830,080
Employment Services	\$236,762

Total Program Expenses

\$43,875,649

SUPPORT SERVICES

Management & General	\$6,235,303
Fundraising	\$1,027,699

Total Support Services Expenses

\$7,263,002

**Overall Total Expenses
Result from Operations**

**\$51,138,651
(\$1,478,198)**



Gifts made between July 1, 2018 and June 30, 2019

\$1,000,000+

UJA-Federation of New York

\$100,000-\$999,999

Annie E. Casey Foundation
ExpandED Schools
Victoria and Lloyd Goldman/Joyce and Irving Goldman Family Foundation
Henry and Lucy Moses Fund, Inc.
The Harry & Jeanette Weinberg Foundation
The William J. and Dorothy K. O'Neill Foundation
Tiger Foundation
William Randolph Hearst Foundation

\$50,000-\$99,999

Pamela & Richard Cantor
Frances and Benjamin Benenson Foundation
Fund for Public Health NYC
Susan & Jeffrey Goldstein
Roberta & Brad Karp
Leo Oppenheimer and Flora Oppenheimer Haas Foundation
MacAndrews & Forbes, Inc.
Morton K. and Jane Blaustein Foundation
RDx BioScience
Fabienne & Doug Silverman
The Covenant Foundation
The FAR Fund
Tishman Speyer
UJA-Federation Give a Mitzvah Do a Mitzvah Program

\$25,000-\$49,999

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Denise & Jamie Crystal
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Marcia and Philip Rothblum Foundation
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Mindy Schneider & Michael Lesser M.D.

Kate Solomon & David Wasserman
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Sally Wasserman & Henry Hecht
H. Jay Wisnicki

\$10,000-\$24,999

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AP Mechanical
Aspiris
Atran Foundation, Inc.
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Peter & Jen Bernstein
Rory & Duff Blair
Jeannie Blaustein & Peter Bokor
Bloomberg Philanthropies
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Con Edison
Congregation Or Zarua
Dechert LLP
Susan Drossman & Adam Sokoloff
Andrew L. Farkas & Island Capital Group
Fried Frank Harris Shriver & Jacobson LLP
Sonia Gardner
Joseph D. Glatt
Glenwood Management
Global Strategy Group
Goldman Sachs Matching Gift
Sara Gubins & Michael Bijaoui
Harold Grinspoon Foundation- PJ Library
Sarah Harris-Weiss & Daniel Weiss
Ralph Herzka, Meridian Capital Group
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Dr. Jacques Jospitre, Jr.
Cindie Kastenbaum
Patti Askwith Kenner

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The Omer Foundation
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Pauline & Alan Weinstein

\$5,000-\$9,999

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Apple Bank for Savings

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Autism Speaks
Dean Backer
Michelle Barone & Stephen Russell
BIG3 Basketball LLC
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Capital One Bank
Melissa Cifu
City National Bank
Theodate Coates
Deloitte & Touche LLP
Deutsche Bank Americas Foundation U.S. Matching Gifts Program
Alisa & Dan Doctoroff
Laura & Mark Doman
Duval & Stachenfeld LLP
Joseph Fazzia (JoFazTransportation)
Feil Family Foundation
Hilary & Joe Feshbach
Foundation For Jewish Camp
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GBND Enterprises INC
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Herman Forbes Charitable Trust
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Cathy & Christopher Lawrence
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Gary & Donna Naftalis

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Normandy Real Estate Partners
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PNC Bank
Abigail Pogrebin & David Shapiro
Anne F. Pollack
Ral Development Services
Deb & Bill Reeves
Rita J. and Stanley H. Kaplan Family Foundation
Stefanie Roth-Dishy
Sard Verbinnen & Co
Schulte, Roth, and Zabel
Skyline Restoration
Susan Sokolov
Streetplus Company LLC
Ted Teng & Jane L. Wong-Teng
The ABNY Foundation, Inc.
The Evan & Barbara Bell Charitable Foundation
The Henry and Myrtle Hirsch Foundation
The Jewish Community Center
The Milton and Jenna Berlinski Foundation
The New York Community Trust
The Nielsen Foundation
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United Way
Aya & Emil Wood
Worldwide TechServices, LLC
Zubatkin Owner Representation, LLC

\$1,000-\$4,999

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Jay Alicandri
Lori Alonso
Alexandra Alperovich & Jeremy Simon
Scott Alter
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Leonard Beckerman-Rodau
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Genna Blackman
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Ben Brafman
Tim & Lisa Broadbent
Susan Buchbinder & William Abramson
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Allison Caporaso
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Central Synagogue
Rajib Chanda
Chem RX Pharmacy Services
Chubb Limited
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Stuart Coleman
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Valli Cook
Corrao Miller Wiesenthal
Cushman & Wakefield, Inc.
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Michael DeCheser
Digiscribe, The Paperless Company
Mr. Ray Dovell
Blair Effron
Joshua Eisenberg
Rabbi Shira Koch Epstein & Jason Epstein
Expense Reduction Analysts, Sheila Mullan & Joel Potter

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Joyce & Eugene Flinn
Mark Foggin
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Gelfand Generations Inc.
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Jewish Community Youth Foundation
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Carri Lyon
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The Bromley Companies

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Marcelle & Saul Agus
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Marcia Goldstein
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Craig Kaplan & Anne Hess
Ellen Kaplan
Elyssa Kates & Lyle Frank
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